

ORACLE NETSUITE PLANNING & BUDGETING CLOUD SERVICE FOR SOFTWARE

As more and more businesses entrust software companies with their data and business security, expectations and responsibilities have never been higher for a firm in the software space. Couple these enormous expectations with outside investors expectations, software organizations must make sure to invest their dollars in the most efficient way possible to maintain a strong solution for their customers. The ability to accurately gauge cash flow and ROI is something software firms can find themselves struggling with, leaving business leaders with no clear path in their financial decision making.

Software firms must remain flexible in their approach to satisfy their customer's rapidly changing expectations. This constant variability opens the floodgates for new competition in the race for ARR. With that said, business

Key Business Benefits

- No hardware or IT investments.
- Fully customizable and owned by Lines of Business.
- Migrate from disconnected planning tools and spreadsheets.
- Work with latest version of the software.
- Multiple environments and global data centers for deployment.
- Low cost and time to implement.
- Customizable to specific business need.

leaders are becoming more and more cognizant of the tools that can help them better understand planning, budgeting and forecasting. Outdated systems often withhold information that decision makers would use when making fiscal year planning decisions. Having a reliable, scalable system that can help your finance organization keep track of planning, budgeting and forecasting gives your team a leg-up, allowing you to more accurately plan and focus on growing your business.

Oracle NetSuite PBCS enables organizations of various sizes to quickly adopt a world-class planning and budgeting applications offering market-leading functionality across lines of businesses with flexible and customizable deployment options.

Complete Planning, Budgeting and Forecasting Solution

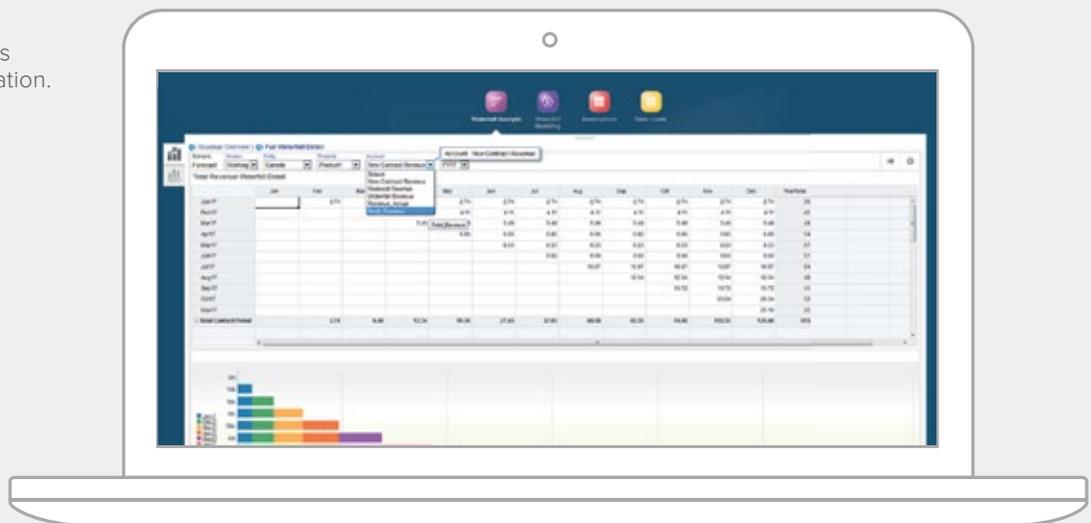
Oracle NetSuite PBCS is used by companies worldwide to meet organization-wide business

Key Features

- Intuitive, role-based web and MS Office interfaces.
- Flexible driver based what-if modelling capabilities.
- Built-in financial intelligence and spreading logic.
- Built-in commentary and annotation capabilities.
- Flexible workflow and plan management capabilities.
- Robust reporting and ad-hoc analysis with formatting and charting support.
- Integration with NetSuite Financials.

planning needs. It is designed to address a wide variety of financial, sales, contractual and operational planning use cases across multiple industries, and is accessible via rich interfaces through Web or Microsoft Office.

Figure 1: Dashboards provide business users easy access to information.



Integrated Organization-Wide Planning and Budgeting Process

Planning and budgeting using spreadsheets in most organizations results in less collaboration, more inefficiency and is error prone.

Oracle NetSuite PBCS facilitates both company-wide and departmental planning with modeling capabilities, approval workflows and reporting within one collaborative scalable solution. Sales and operationally driven strategic plans can be linked to long-term and near-term financial plans. The solution uses a powerful calculation engine which can accommodate a wide range of business logic with fast in-memory aggregation and instant analysis and reporting.

Robust Modelling with Sandboxing and Predictive Analytics

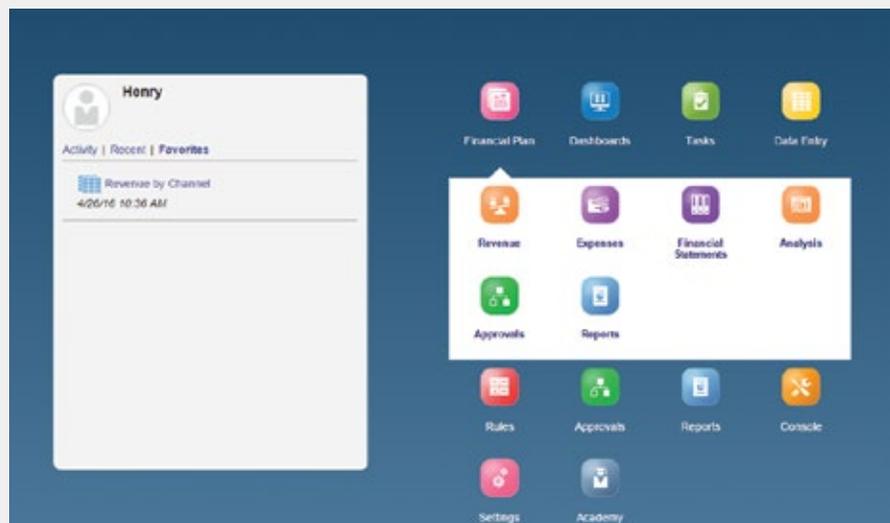
Demand is volatile, costs fluctuate and the business landscape is constantly changing. Oracle NetSuite PBCS enables the ability to stay ahead of the competition by

Smart View Benefits

- Quickly navigate plan versions and details in Excel.
- Full ad-hoc and free form analysis capabilities.
- Report creation in Excel, Word and PowerPoint.
- Data access from multi-dimensional sources.
- Create unique data perspectives for users.
- Dynamically refresh Office documents with a single click.
- Support for highly formatted grids in Microsoft Excel.

understanding volatility and modeling financial and operational changes quickly using flexible assumptions. Use sophisticated modelling techniques, predictive analytics, multiple what-if scenarios and rolling forecasts to minimize uncertainty in the business.

Figure 2: The mobile-ready and intuitive interface of Oracle NetSuite PBCS combines task lists, instructions, dashboards and graphical reports.



Connect Users with an Intuitive, Mobile-Ready User Interface

The Oracle NetSuite PBCS interface allows users easy access to view plans and reports on the web or their mobile devices. Robust dashboard and report creation capabilities are built-in for streamlined access to information.

Empower Users with Microsoft Office Integration

Oracle NetSuite PBCS offers comprehensive integration with Microsoft Office tools such as Microsoft Outlook, Excel, Word and PowerPoint with Smart View for Office.

Use Excel as the environment for adding custom members on the fly, slicing and dicing data and ad-hoc modelling. Users can also create data grids incorporating Excel formulas and formats. Common planning actions, such as spreading and allocation, are available within planning data grids rendered within Microsoft Excel.

Integrate Planning and Management Reporting Seamlessly

Reports and dashboards that display plan, forecast and actual data can be created in minutes and any change made to versions are instantaneously reflected.

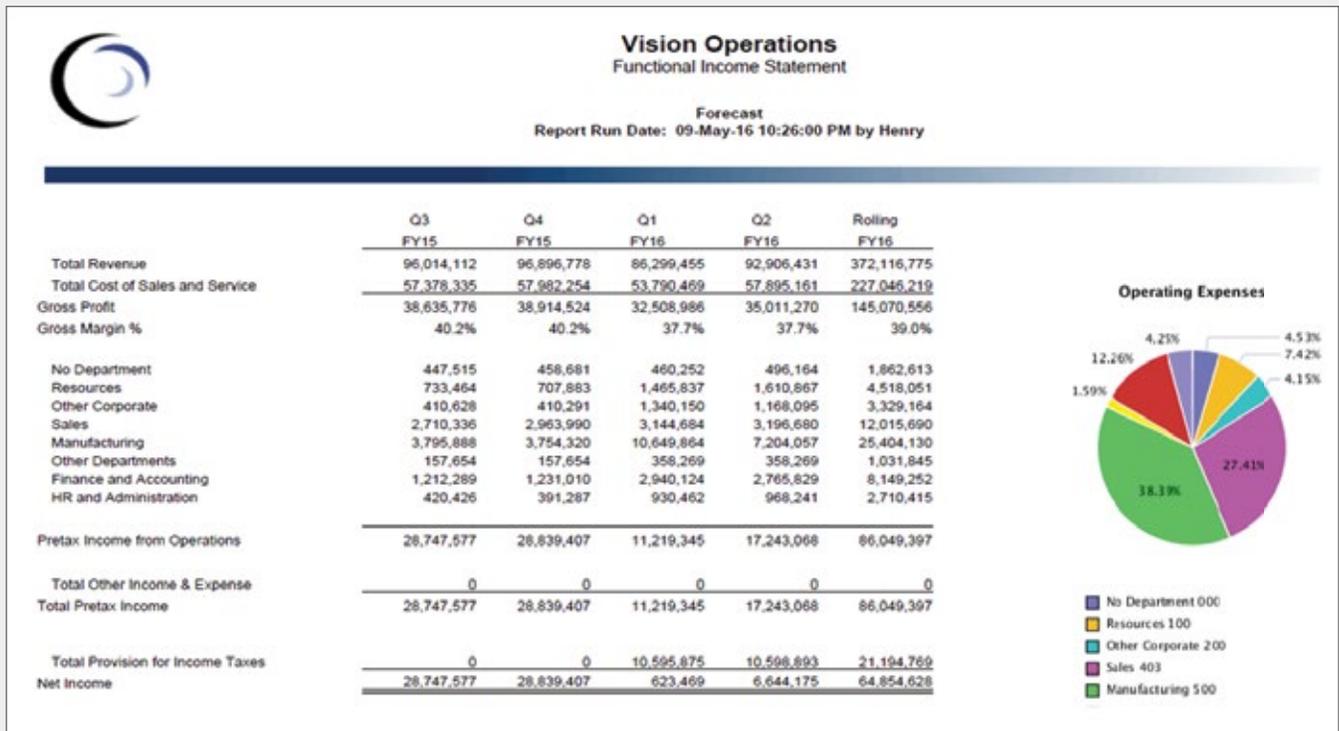


Figure 3: Built-in capabilities simplify report creation and consumption by business end users.